

e c c c o

A P A R T M E N T S

Looking for that next big lifestyle opportunity? Here it is.

"Falling interest rates and growing consumer confidence will drive demand for Perth building lots over the coming year.

TRAVIS COLEMAN
(THE WEEKEND WEST REAL ESTATE,
November 2011.)

The great Australian dream of owning a house on a quarter-acre block might no longer exist. Instead, **Australians want more townhouses and apartments in the more desirable areas**, a Grattan Institute report The Housing We'd Choose has found, reported the Herald Sun.

NICK LEYS AND KAREN COLLIER,
(HERALD SUN, June 2011.)

"Perth is about to be radically and permanently transformed. More than \$11 billion of infrastructure and development will underpin the biggest overhaul the city has ever seen."

WEEKEND PROPERTY NEWS,
(THE SUNDAY TIMES, November 2011.)

"The falling stock has seen the preliminary vacancy rate drop by 0.6 of a per cent from 3.4 per cent in the June quarter to 2.8 per cent in the September quarter. Accompanying this tightening of the vacancy rate has been a **\$15 per week, or 4 per cent, lift in the overall median rent for Perth** during the September quarter. This has been the first mid-year rent rise since 2008 and takes the annual increase to 6.8 per cent."

DAVID AIREY
(REIWA BLOG, October 2011.)

"New rental leases tracked by reiwa.com increased by 6 per cent over July, August and September as new tenants soaked up housing stock being withdrawn from sale and placed into the rental market. Despite this additional stock flowing into the rental market, the strength of **demand has seen properties available for lease fall by 20 per cent**, from 3,600 at the end of June to 2,800 at the end of September."

DAVID AIREY
(REIWA BLOG, October 2011.)

ecco! it's Italian for — here it is!

Ecco apartments.

Opportunity lives here.

"Realmark agent

Chris Twyford said townhouses, units and apartments were popular with buyers and tenants for their **low maintenance.**"

ASHLEE MULLANY,
(THE SUNDAY TIMES, October 2011.)

"The humble unit is proving a hot ticket in Perth's flat real estate market, generally outperforming houses throughout the state. Units, townhouses and apartments have recorded stronger median growth over the past financial year in almost 60 suburbs."

ASHLEE MULLANY,
(THE SUNDAY TIMES, October 2011.)



Centrally located near the corner of Lord and Bulwer Streets, Ecco Apartments is the ultimate destination for those who love to live it up.

Named after the Italian phrase 'here it is', Ecco Apartments is equally lifestyle by name, lifestyle by nature, located enticingly close to endless entertainment hotspots including Mount Lawley (Beaufort St), Highgate, East Perth, Northbridge and the Perth CBD.

Ecco Apartments' 90 residences give you a choice of 1, 2 or 3 bedroom configurations, with all residents able to enjoy Ecco Apartments' fantastic fully-equipped gymnasium, 17m lap pool, sauna and pool lounge / games room.

On the ground floor, Ecco Apartments will be home to a vibrant selection of offices, cafés and more.

Chic urban living that's close to everything.

E C C O

CLAISBROOK
TRAIN STATION

CENTRAL TAFE

LOTON PARK
TENNIS CLUB





PERTH OVAL

NIB STADIUM

PERTH CBD

NORTHBRIDGE

AN ECHO AWAY

nib Stadium
The Ellington Jazz Club
Villa Nightclub
Loton Park Tennis Club
Malcolm Fu Kung Fu School
Sparrow Indonesian Restaurant
Couture Gowns
North Shore TEE Success College
Source Foods
The Brisbane Hotel
EF International School of English
Luxe Bar
Australian Asian Assn. of WA
Toba
Coffex Coffee
Central Oriental Foods
Sterling Business College
Australian Nursing Federation
Golfbox
Jacksons
Central Tafe
Robertson Park Tennis Centre
Malt Supper Club
Astor Theatre

Grill'd
Red Rock Noodle -
Bar & Restaurant
Hanami Japanese
Museo Salon & Spa
Cantina 663
Tokay Boutique
Diva Café
Glove Coffee House
The Flying Scotsman
Yuzu Kaiten Sushi
World Gourmet Pizza
IGA Supermarket
The Shed
Kingston International College
Elephant & Wheelbarrow
Cinema Paradiso
Eurobar
Perth Institute of Contemporary
Arts
Art Gallery of Western Australia
Mercy Hospital
Mt Lawley Private Hospital
Lava Stonegrill







ECCO APARTMENTS. COME LIVE IT UP.

ECCO APARTMENTS

APARTMENTS BEAUTIFULLY

EFFECT EACH OTHER.

DREAM LIFESTYLE AND LOCATION?

HERE IT IS.

THE KING OF LORD STREET.

Developed by Finbar, one of Western Australia's leading property developers, Ecco Apartments is every bit as stylish as it sounds.

Just like an echo, the two complexes within Ecco Apartments beautifully reflect each other, with striking architectural features ensuring this prominent new addition fits perfectly into its fashionably urban location.

Blending residential apartment living with dynamic commercial offerings, Ecco Apartments is a destination all of its own.



artist impression



SOPHISTICATED URBAN LIVING

Ecco Apartments is set to become an exclusive stylish haven; one that lets you equally live it up, or lock and leave.

Each apartment will be a dream to live in, possessing European stainless steel appliances, coloured glass splashbacks, water filtration system, WIR's and multi split-unit air-conditioning to living area and all bedrooms.

artist impression

APARTMENT TYPE **A** MASTER BEDROOM



artist impression

APARTMENT TYPE **A** LIVING



artist impression

APARTMENT TYPE **B** LIVING

BATHROOM

Granite or reconstituted stone vanity tops with semi recessed vitreous china basins

COLOURED GLASS SPLASHBACK UP TO 640 HIGH ABOVE COOKTOPS

artist impression

APARTMENT TYPE **B** KITCHEN





artist impression

APARTMENT TYPE **B** BEDROOM

LOOKING FOR THAT NEXT BIG LIFESTYLE OPPORTUNITY? HERE IT IS.



Hyde Park, North Dallas



APARTMENT TYPE **D** BEDROOM

artist impression



artist impression

APARTMENT TYPE **D** LIVING



GRANITE OR
RECONSTITUTED

STONE BENCH TOPS AND SOFT CLOSE DRAWERS

APARTMENT TYPE **D** KITCHEN



APARTMENT TYPE **D** BALCONY

SLIP RESISTANT CERAMIC FLOOR TILES



SOPHISTICATED URBAN LIVING

Effortlessly capturing that 'hotel' feel, Ecco Apartments includes:

- Secure lobby with keyless entry and lift access
- Remote controlled security gates
- Fully equipped gymnasium featuring multi-station weight training system, spin bike, treadmill, elliptical cross trainer and 42-inch LCD TV
- 17m solar heated lap pool and timber-lined sauna
- Air-conditioned pool lounge / games room featuring pool table and 42-inch LCD TV

LOUNGE

artist impression



artist impression

GYM



17 METRE LAP POOL

SOLAR HEATED FOR AN EXTENDED SWIMMING SEASON

artist impression







RELEASE YOUR SOCIAL BUTTERFLY



THE ENTERTAINMENT AND SHOPPING PRECINCTS OF EAST PERTH, NORTH BRIDGE AND THE PERTH CBD ARE ALL LESS THAN 2KM AWAY

Located directly across from the iconic nib stadium and Loton Park Tennis Club, Ecco Apartments offers lavish lifestyle opportunities in every direction.





Walk just a few minutes down Bulwer St and you're instantly immersed in the restaurants, cafés, bars and exceptional shopping of Beaufort St. The entertainment and shopping precincts of East Perth, Northbridge and the Perth CBD are all less than 2km away, with the East Perth Train Station on your doorstep making it incredibly easy to get around for work or pleasure.

ECCO APARTMENTS. COME LIVE IT UP.





Toast Cafe, East Perth

COME LIVE IT UP

Love the water? The Swan River and its endless leisure possibilities is less than 1500m away.



ECCO APARTMENTS

ECCO FLOORPLANS

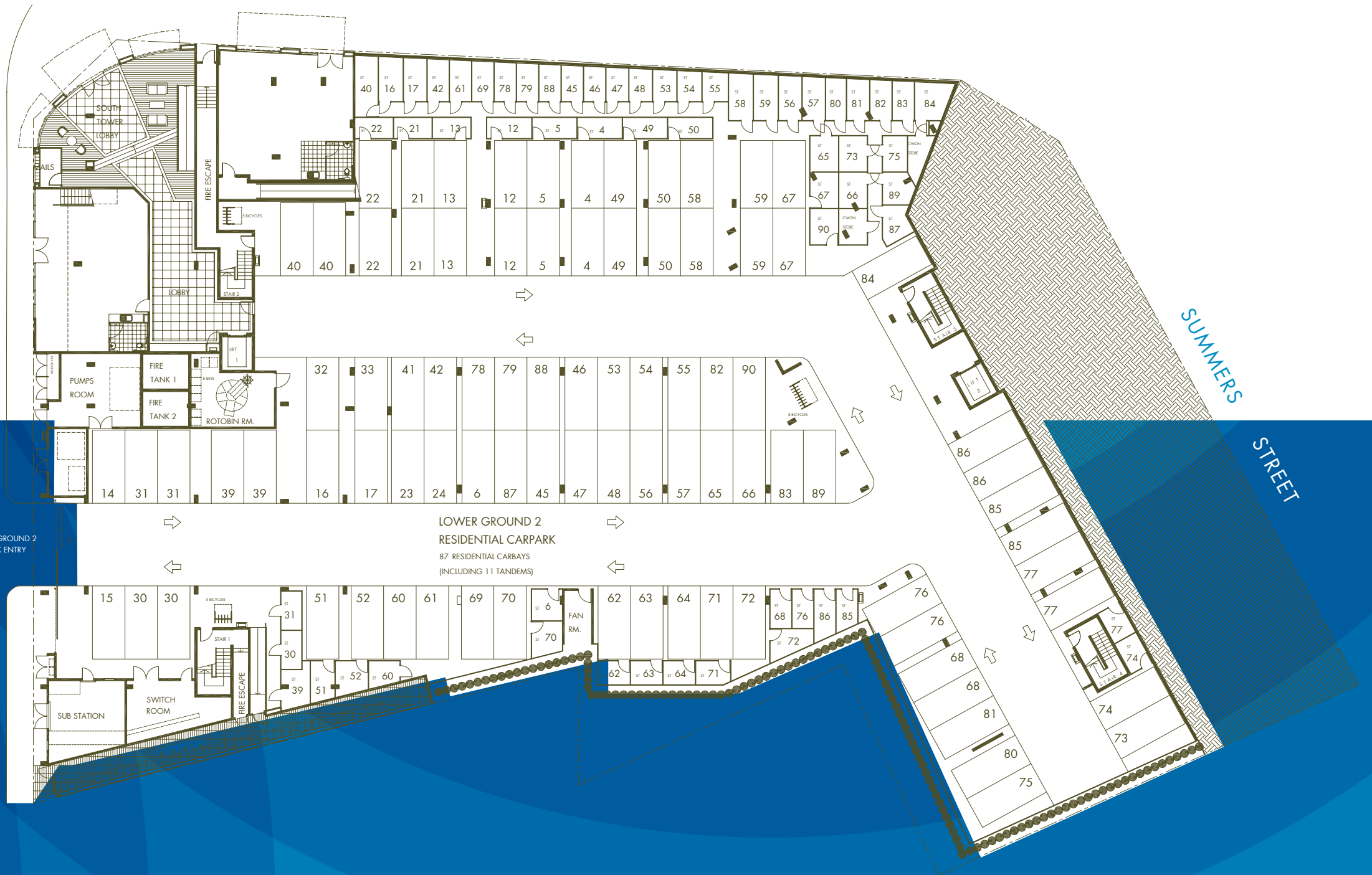
LOWER GROUND 2

LORD STREET

TERRACE
COOLGARDIE

SUMMERS

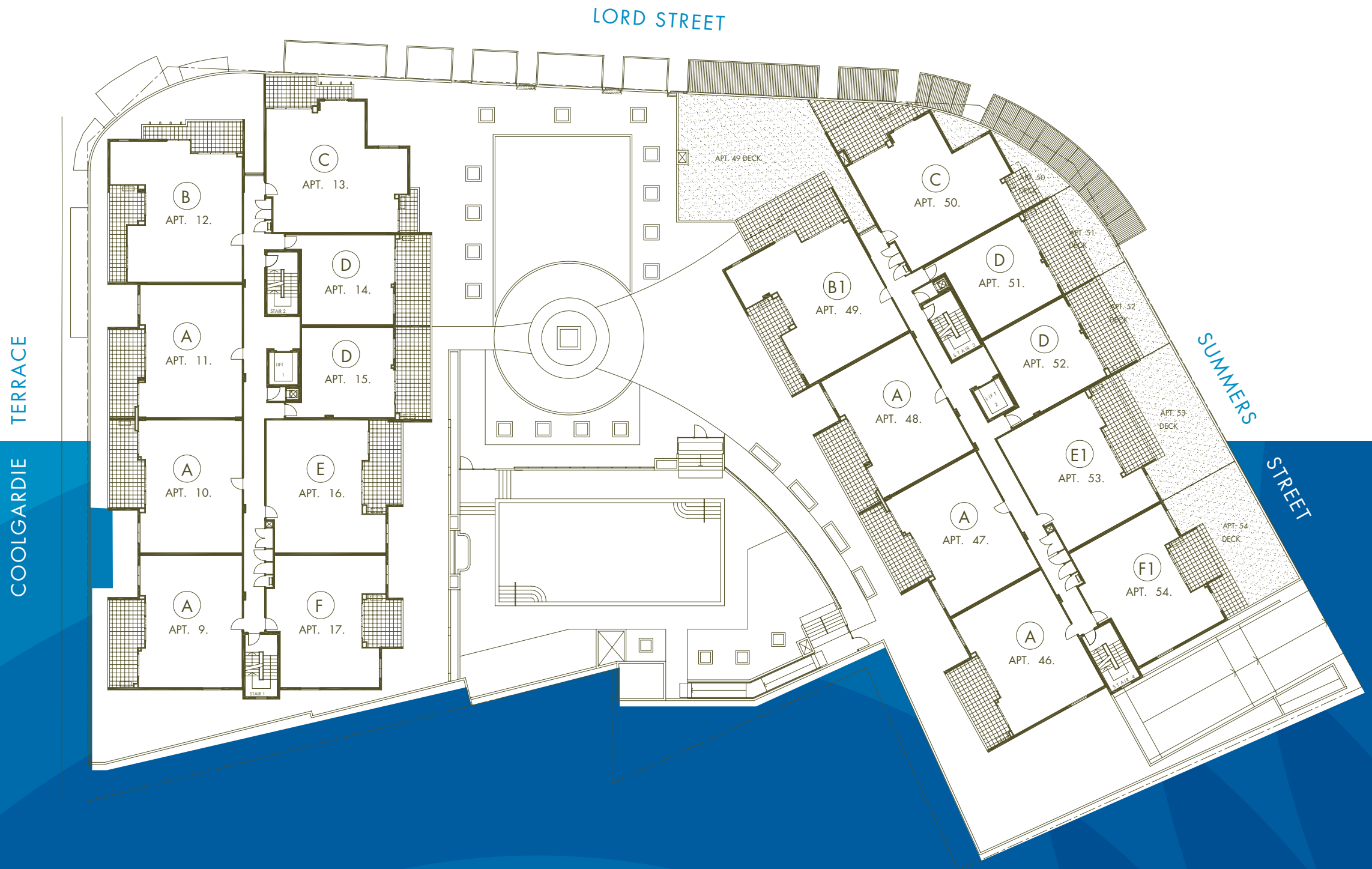
STREET



LOWER GROUND 2
RESIDENTIAL CARPARK
87 RESIDENTIAL CARBAYS
(INCLUDING 11 TANDEMS)

LOWER GROUND 2
CARPARK ENTRY

FIRST FLOOR



GENERAL NOTES 1. The apartment areas shown here are approximate and are measured to: The outside face of external walls, The outside face of walls between apartment & lobby, The middle of party walls. 2. These area measurements are 'architectural measurements' as defined in the contract conditions and are different from 'survey dimensions' also defined in the contract conditions. 3. Shape and configuration of balconies, doors, windows, ducts and columns may differ from those illustrated. 4. Refer to detailed apartment layouts included in the sales contract document for variations to layout & balconies. 5. [] Indicates wall mounted split unit air conditioner. 6. [] - indicates a/c condenser.

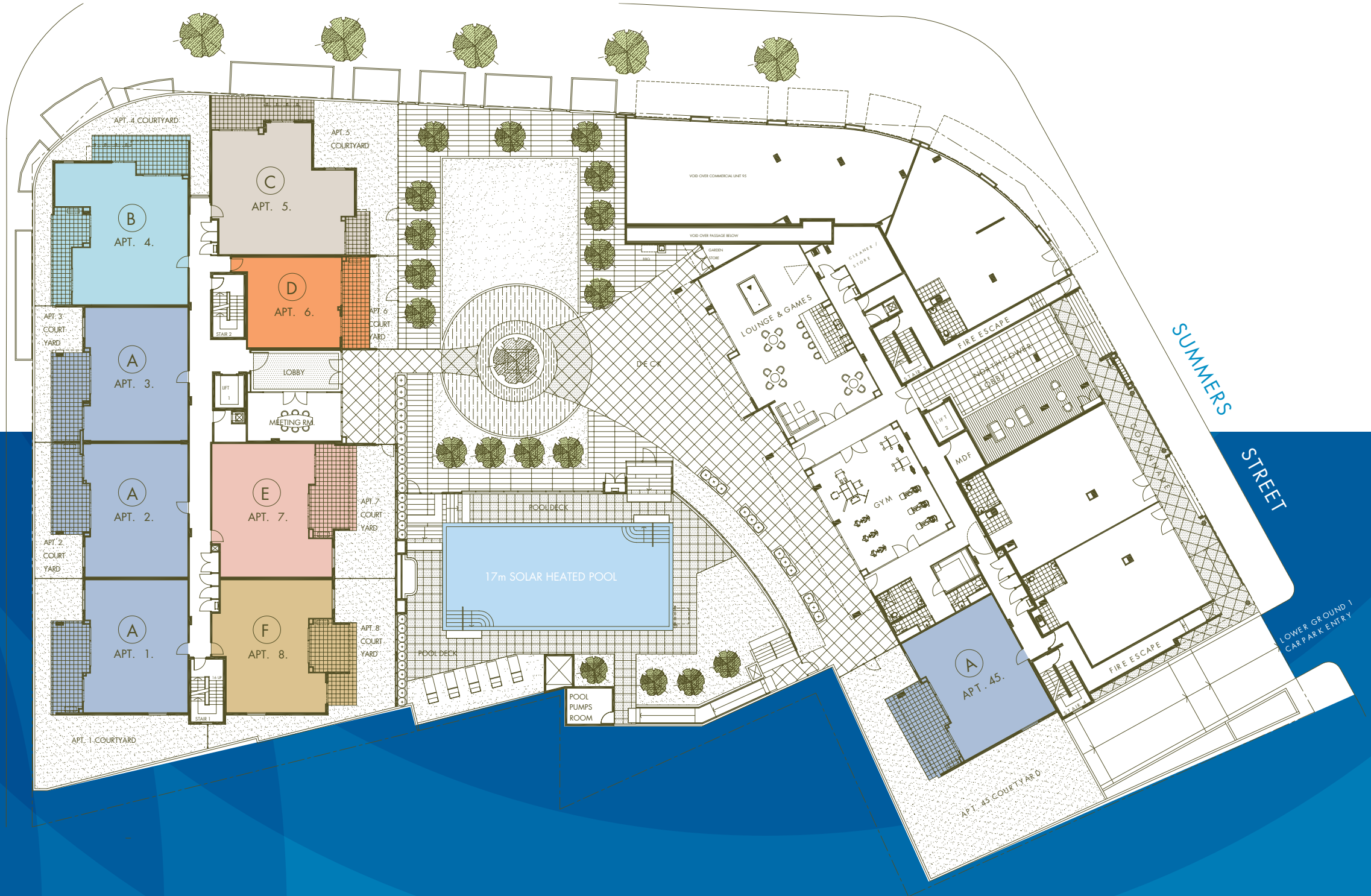
GROUND FLOOR

LORD STREET

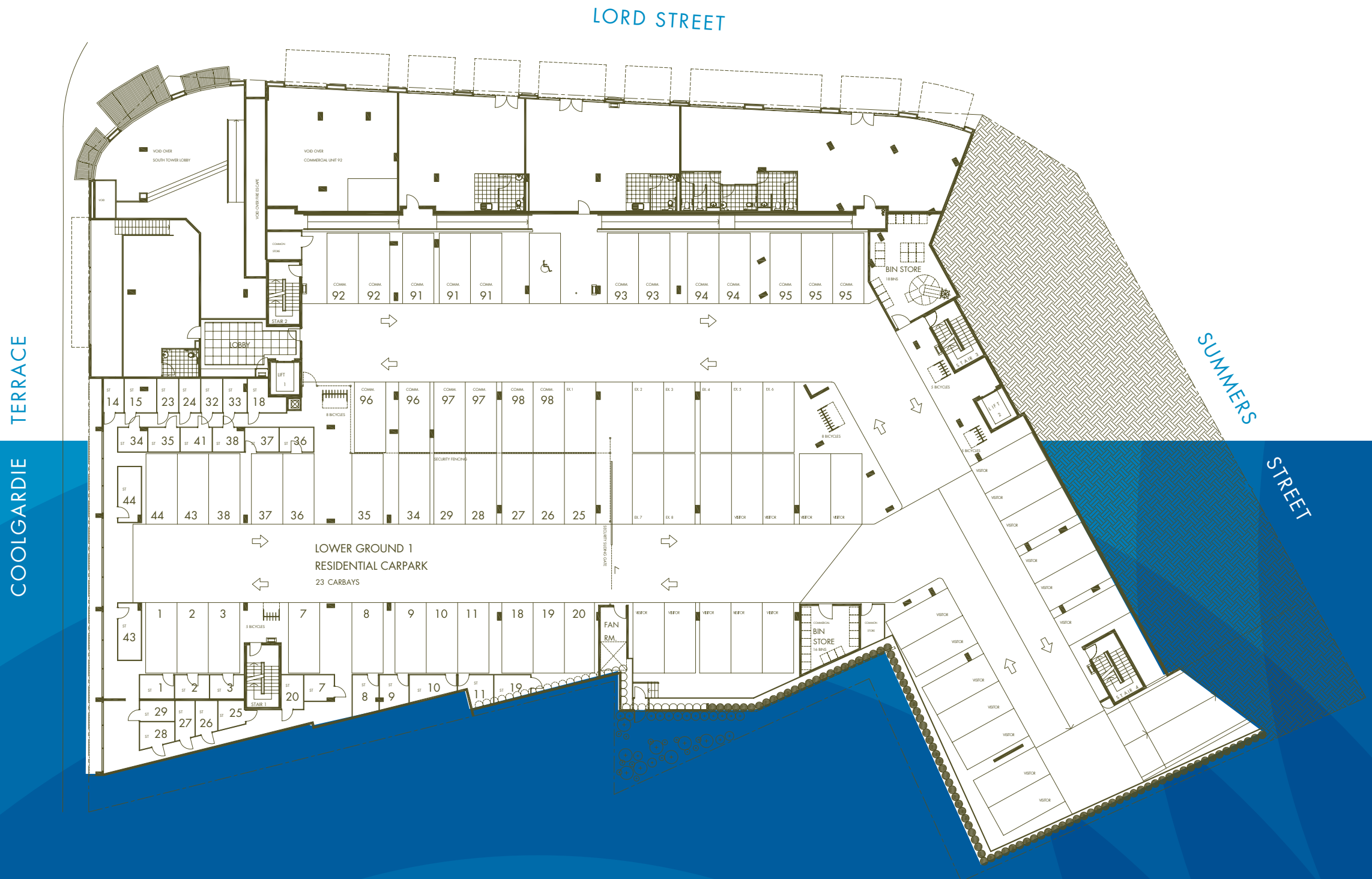
COOLGARDIE TERRACE

SUMMERS STREET

LOWER GROUND 1
CAR PARK ENTRY

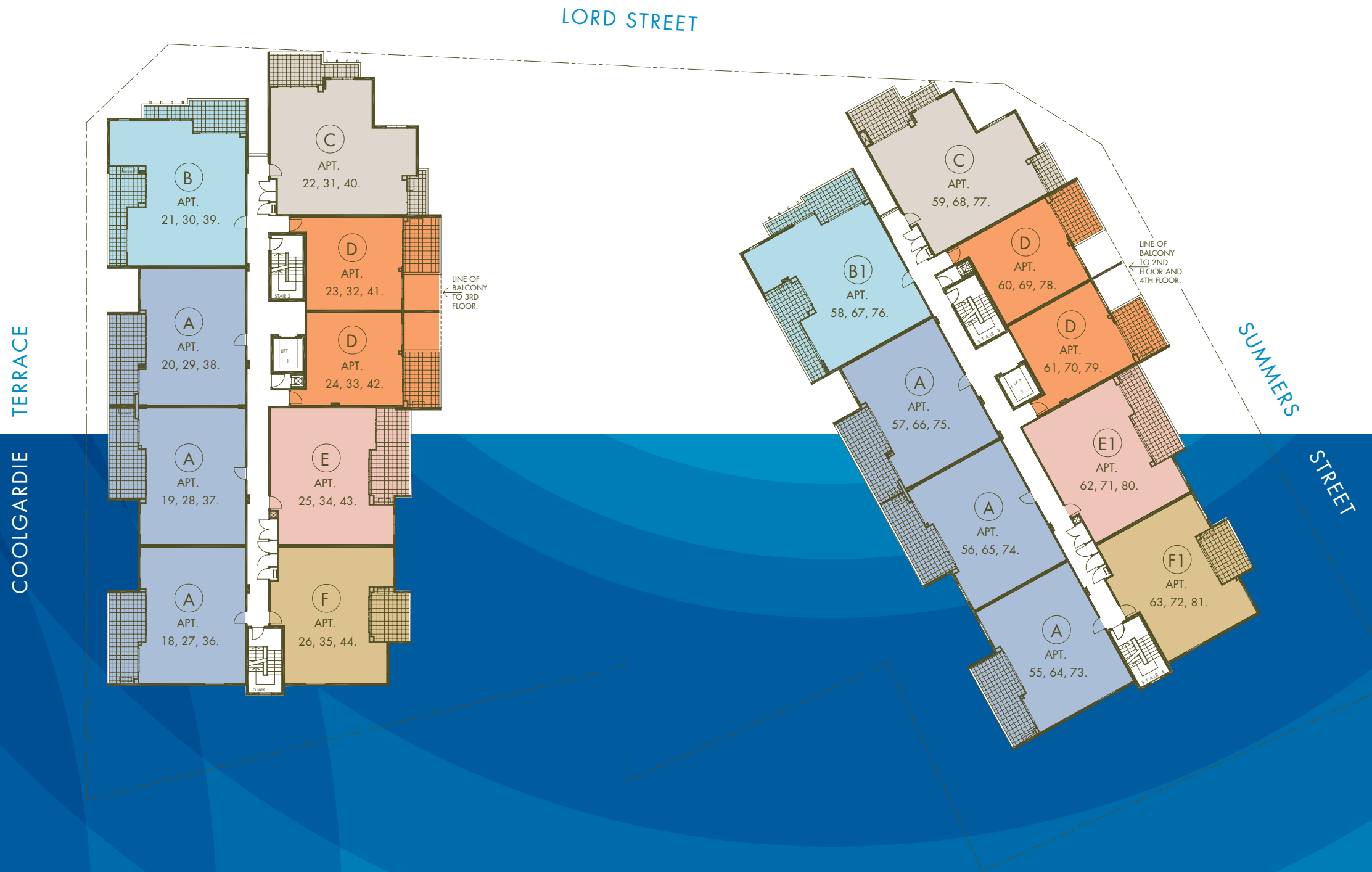


LOWER GROUND 1

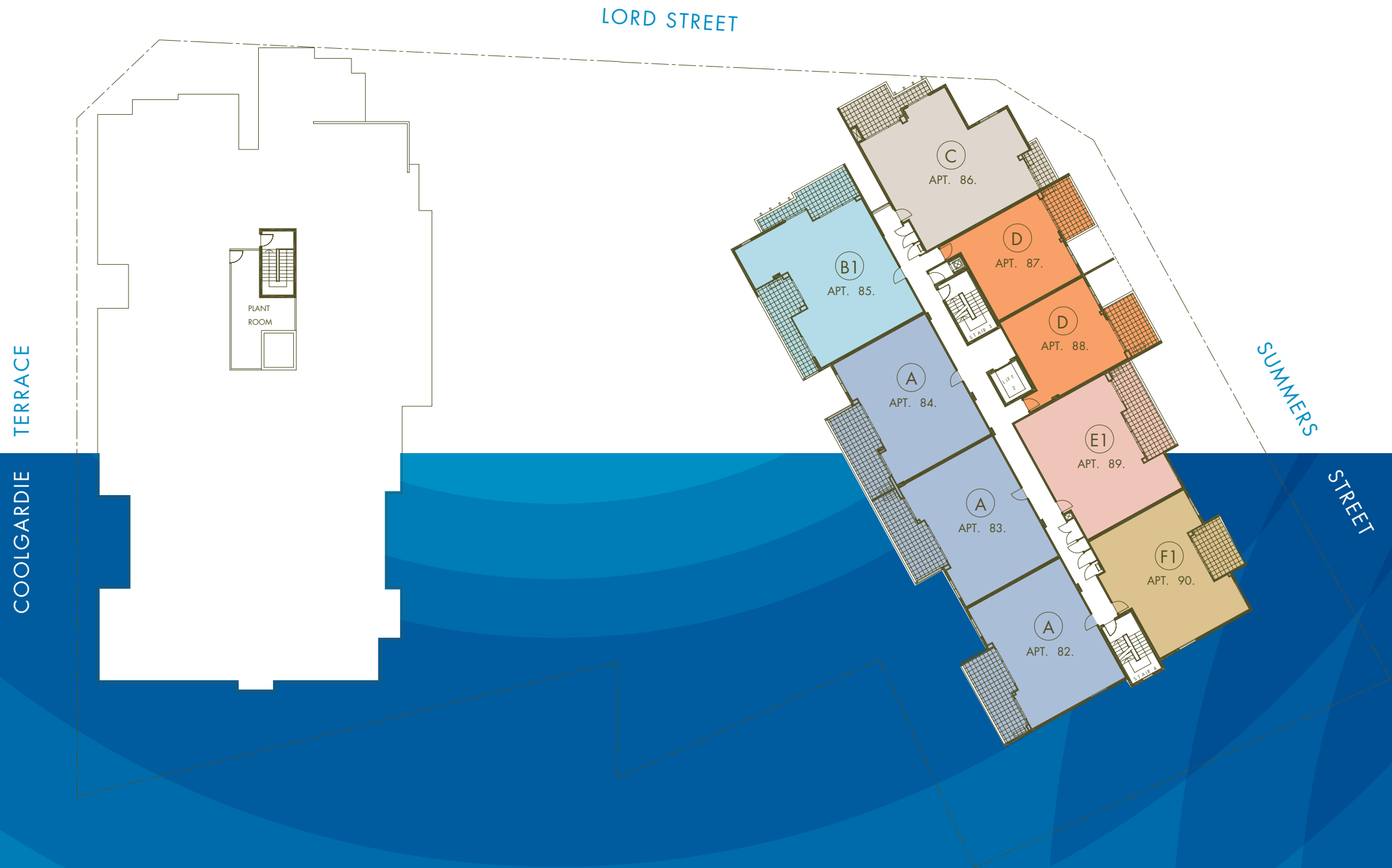


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SECOND & FOURTH FLOOR



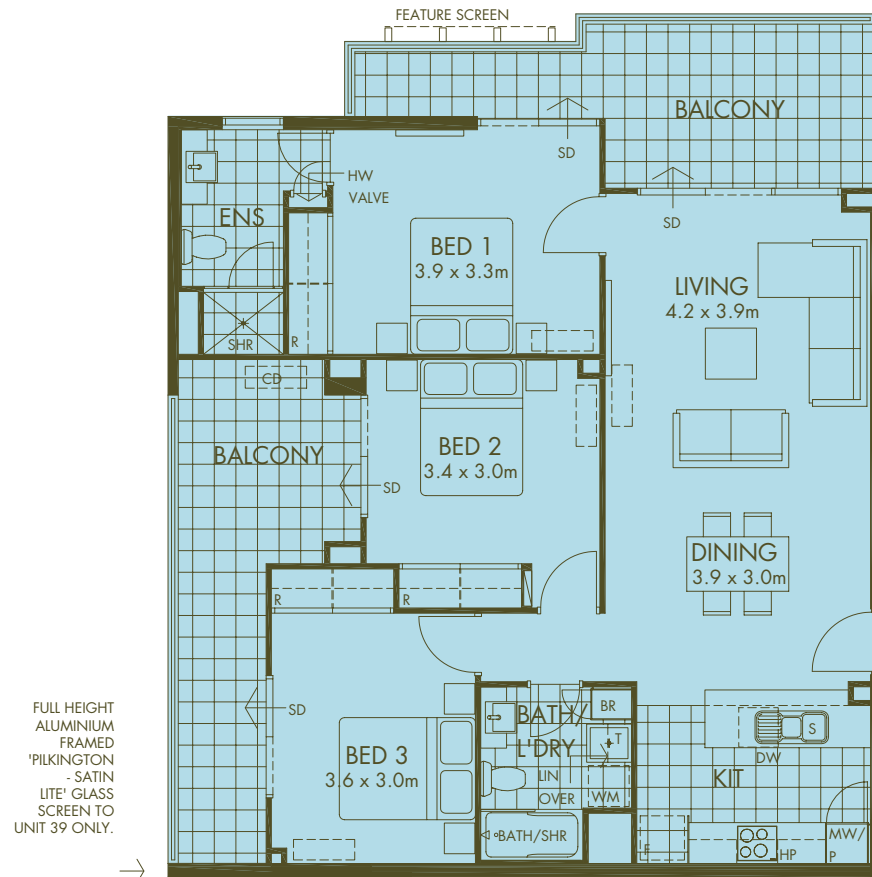
FIFTH FLOOR



GENERAL NOTES 1. The apartment areas shown here are approximate and are measured to: The outside face of external walls, The outside face of walls between apartment & lobby, The middle of party walls. 2. These area measurements are 'architectural measurements' as defined in the contract conditions and are different from 'survey dimensions' also defined in the contract conditions. 3. Shape and configuration of balconies, doors, windows, ducts and columns may differ from those illustrated. 4. Refer to detailed apartment layouts included in the sales contract document for variations to layout & balconies. 5. [] Indicates wall mounted split unit air conditioner. 6. [] - indicates a/c condenser.

B
Type

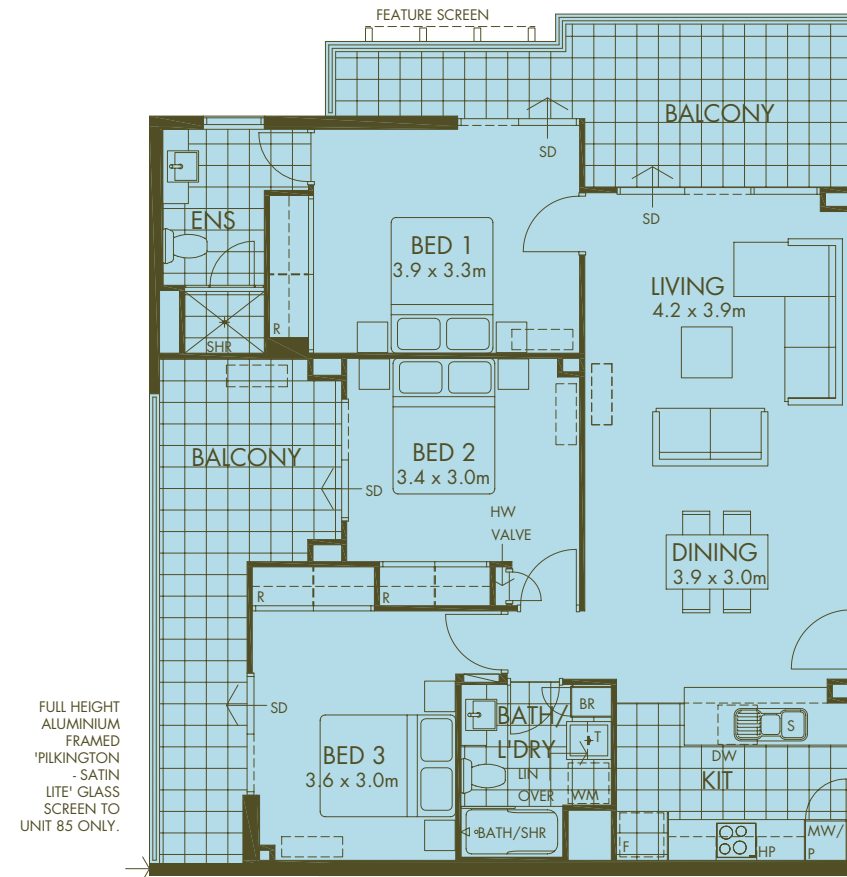
3 BED/ 2 BATH
Apt. area 95m²



UNIT PLAN ABOVE IS TYPICAL. REFER TO OVERALL PLANS FOR LOCATION, ORIENTATION, VARIATIONS & BALCONY DESIGN.

B1
Type

2 BED/ 2 BATH
Apt. area 81m²



UNIT PLAN ABOVE IS TYPICAL. REFER TO OVERALL PLANS FOR LOCATION, ORIENTATION, VARIATIONS & BALCONY DESIGN.

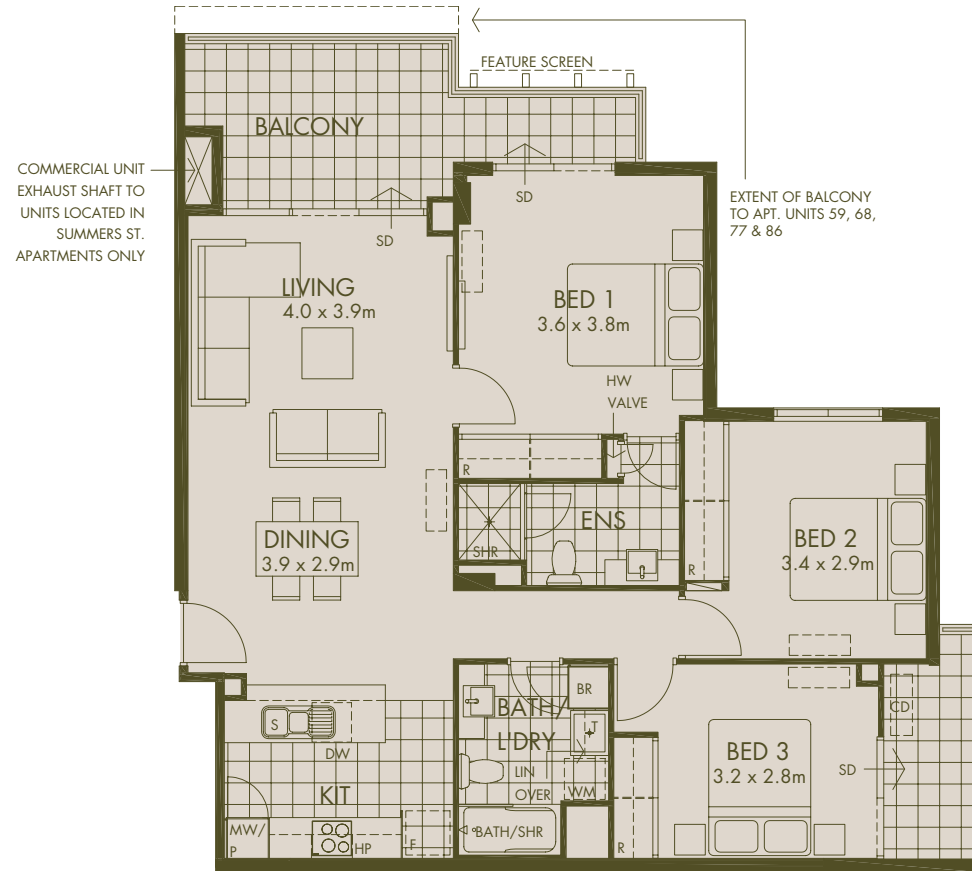
APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN TANDEM	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)
4	G	0	83	2	0	24	5	207
12	1	28	0	2	0	24	5	152
21	2	28	0	2	0	24	4	151
30	3	28	0	0	2	26	4	153
39	4	28	0	0	2	26	6	155

APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN TANDEM	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)
49	1	0	126	2	0	24	5	250
58	2	29	0	2	0	24	5	153
67	3	29	0	2	0	24	5	153
76	4	29	0	0	2	26	4	154
85	5	29	0	0	2	26	4	154



Type

3 BED/ 2 BATH
Apt. area 97m²



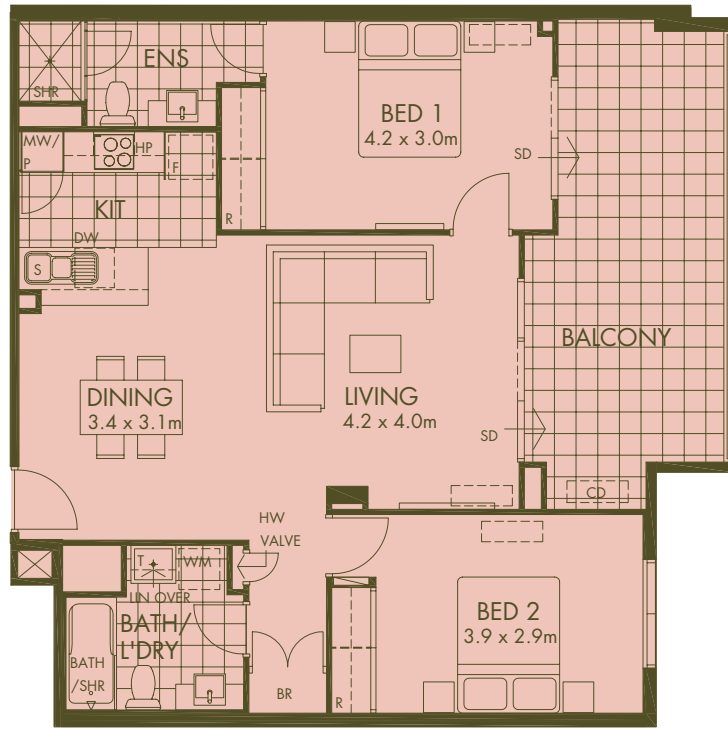
UNIT PLAN ABOVE IS TYPICAL. REFER TO OVERALL PLANS FOR LOCATION, ORIENTATION, VARIATIONS & BALCONY DESIGN.

APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN TANDEM	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)	APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN TANDEM	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)
5	G	0	74	2	0	24	5	200	50	1	0	47	2	0	24	5	173
13	1	17	0	2	0	24	4	142	59	2	18	0	2	0	24	6	145
22	2	17	0	2	0	24	4	142	68	3	18	0	0	2	26	4	145
31	3	17	0	0	2	26	4	144	77	4	18	0	0	2	26	4	145
40	4	17	0	0	2	26	7	147	86	5	18	0	0	2	26	5	146

E

Type

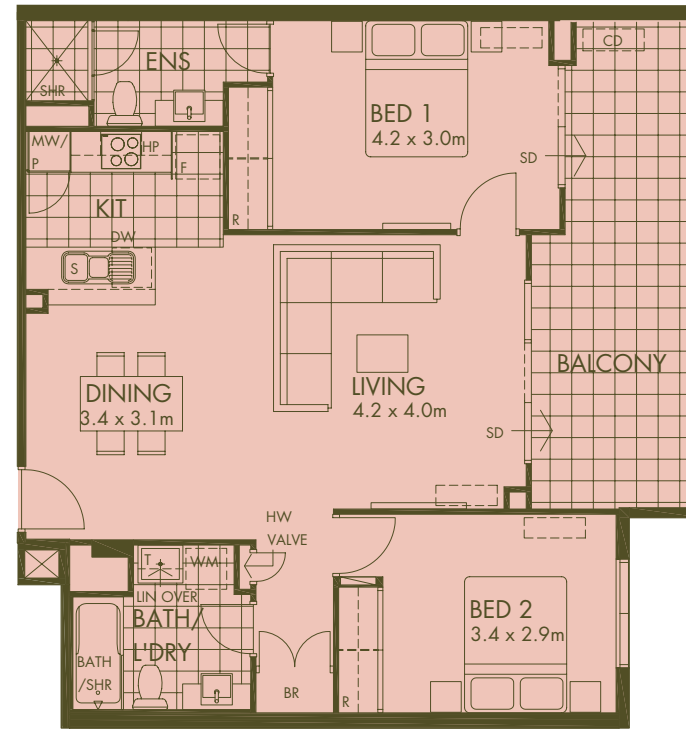
2 BED/ 2 BATH
Apt. area 83m²



E1

Type

2 BED/ 2 BATH
Apt. area 81m²



UNIT PLAN ABOVE IS TYPICAL. REFER TO OVERALL PLANS FOR LOCATION, ORIENTATION, VARIATIONS & BALCONY DESIGN.

APT TYPES

APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)
7	G	0	58	1	13	4	158
16	1	19	0	1	13	5	120
25	2	19	0	1	13	4	119
34	3	19	0	1	13	4	119
43	4	19	0	1	13	7	122

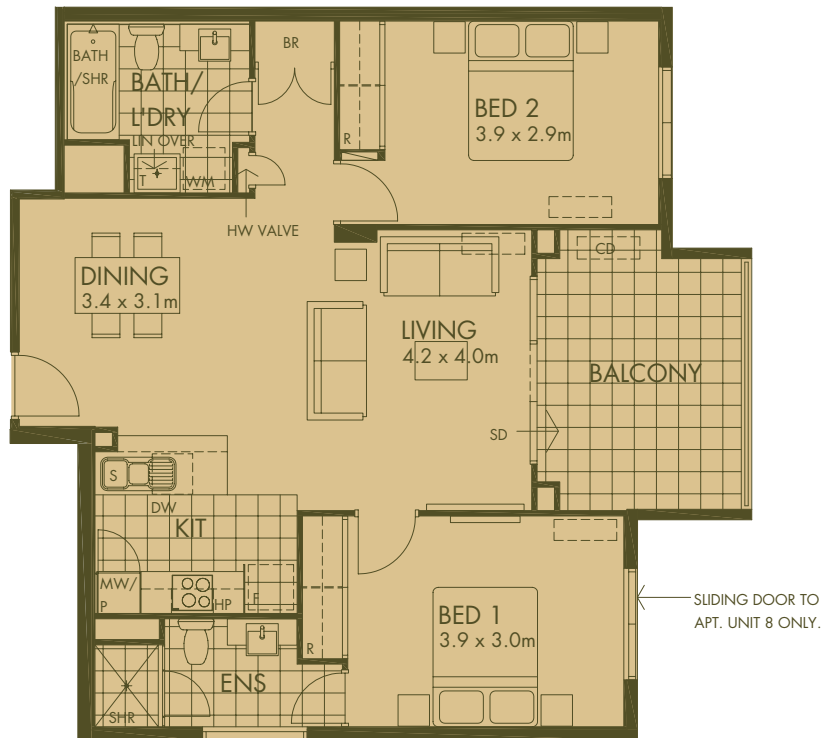
APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)
53	1	0	73	1	13	4	171
62	2	16	0	1	13	5	115
71	3	16	0	1	13	4	114
80	4	16	0	1	13	4	114
89	5	16	0	1	13	4	114

F

Type

2 BED/ 2 BATH

Apt. area 83m²



F1

Type

2 BED/ 2 BATH

Apt. area 81m²



UNIT PLAN ABOVE IS TYPICAL. REFER TO OVERALL PLANS FOR LOCATION, ORIENTATION, VARIATIONS & BALCONY DESIGN.

APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)
8	G	0	71	1	13	5	172
17	1	11	0	1	13	4	111
26	2	11	0	1	13	4	111
35	3	11	0	1	13	4	111
44	4	11	0	1	13	7	51

APT. No.	FLOOR LEVEL	BALCONY AREA (m ²)	COURTYARD/ DECK AREA (m ²)	CARBAYS IN SINGLE	CARBAYS AREA (m ²)	STORE AREA (m ²)	TOTAL AREA (m ²)
54	1	0	70	1	13	4	168
63	2	10	0	1	13	5	109
72	3	10	0	1	13	5	109
81	4	10	0	1	13	4	108
90	5	10	0	1	13	5	109

E C C O GENERAL SPECIFICATION

EXTERIOR BUILDING FABRIC

External Walls: Combination of painted prefabricated and in-situ concrete walls and some insulated steel framed walls with lightweight cladding as per Architectural drawings.

Windows & Sliding Doors: Powder coated aluminium framed windows with 6.38mm thick laminated clear glazing for improved external noise reduction over standard glazing. 10.38mm thick glazing will be provided to north west and west facing windows in Units Type B & B1. 10.38mm thick glazing will be provided to all windows in Units Type C (both buildings) & D (Summers St building only) units.

Flyscreens: Powder coated aluminium framed fly screens provided.

Balustrades: Combination of solid brick and or powder coated aluminium framed clear safety glass balustrades. Some glass balustrades will have obscure film installed as required by the City of Vincent for screening.

Balconies: Slip resistant ceramic floor tiles.

External Stairs & Landings: Slip resistant ceramic floor tiles.

Decks & Courtyards: Slip resistant ceramic floor tiles and artificial turf where shown.

Security Gates: Remote controlled metal gates to extent as shown on Architectural drawings.

Landscaping: Landscaped and reticulated gardens on Pool Deck.

Letterboxes: Powdercoated aluminium letterboxes with locks.

ENTRANCE LOBBY

Ground Floor Lobby: Entrance lobby with polished fully vitrified floor tiles. Furnished with selected designer furniture and contemporary artwork.

LEISURE FACILITIES

Swimming Pool: 17 metre lap pool. Solar heated for an extended swimming season. Water feature provided to wall adjacent to the pool.

Poolside Furniture: Sun lounges and casual table and chairs provided.

BBQ: Gas BBQs (bottled gas) with adjacent stainless steel sink.

Pool Lounge/Games Room: Airconditioned and furnished with contemporary furniture, Pool Table and 42 inch LCD TV.

Bar Area: Fitted out with a sink, microwave and refrigerator.

Meeting Room: Airconditioned and furnished with a meeting table and 8 chairs.

Gymnasium: Airconditioned Gymnasium equipped with:
· Multi Station Weight Training System · Weight Rack
· Dumbbell Set · Incline/Decline Benches · Spin Bike · Treadmill · AB Toner · Anti Burst Fitballs · Exercise Mats · Elliptical Cross Trainer · Mirrored Wall · 42 inch LCD TV

Sauna: Timber lined sauna.

Change rooms: Separate male and female toilets with vitreous china vanity, basin, vitreous china wc, vitreous china cistern and mirror.

SECURITY

Intercom: Audio intercom system for controlling access to the Ground Floor Entrance Lobbies Remote Control.

Driveway Gates: 2 remote controls per apartment included. Security Camera Surveillance System. Surveillance camera system with digital recorder provided for review by Strata Body for security purposes. Security Access Reader System to the Ground Floor Lift.

Lobbies: Keyless electronic entry to the Ground Floor Lobbies. Controls lift access to your individual floor. This system is integrated with the carpark gate remote control.

LIFTS & LIFT LOBBIES

Lift Lobbies: Polished tiles on Ground Floor. Carpet on upper floors.

Lift Doors: Stainless steel doors.

Lift Interior: Large 1400w x 2000d Lift Cars. Lift interiors finished with stainless steel walls, mirror and handrails.

APARTMENT INTERIORS

Party Walls: Lightweight acoustic & fire rated walls lined with flushed plasterboard.

Internal Walls: Combination of 10 mm thick flushed plasterboard on concrete walls and 10 mm flushed plasterboard over steel framed partitions (with 75mm thick glass wool insulation batts).

Ceilings: Skim coat to concrete ceiling and flushed plasterboard drop ceilings, where required. 2.5 metre high ceilings generally to Living areas and Bedrooms except where dropped ceilings and bulkheads are required.



Entry Doors: 1 hour fire rated self closing door.

Internal Doors: Flush panel hollow core door with semi gloss paint.

Built-in Robes: Sliding doors to built-in robes complete with shelf and hanging rail. Choice of mirror doors or White Kote glass doors.

Internal Door Furniture: Designer chrome lever handle.

Skirtings: 67 X 12 MDF painted skirting

Nosings: MDF nosings provided to all window sills except in wet areas.

Floors: Quality carpets to Living areas and Bedrooms.

KITCHEN

Cupboards: Granite or reconstituted stone bench tops from developer's selected range. Coloured prefinished boards to cupboards. Soft close drawers and soft close cupboard doors provided. Overhead cupboards over cooktop.

Splashback: Coloured glass splashback up to 640 high above cooktops (as per Interior Designer's colour scheme boards).

Cooktop: 600 mm wide European glass electric cooktop.

Oven: 600 mm wide European stainless steel/glass electric underbench oven.

Rangehood: European under mount type rangehood ducted to outside.

Sink and Mixer: Stainless steel one & three quarter bowl, single drainer sink with chrome mixer to 2 and 3 bedroom apartments. Single bowl, single drainer sink with chrome mixer to 1 bedroom apartments.

Kitchen Water Filter: 'Everpure' or equivalent water filter system with chrome tap or equivalent.

Pantry: Pull out pantry unit with chrome wire baskets and door baskets.

Fridge Recess: Provided with power point.

Dishwasher Recess: Provided with water supply, power point and waste outlet to all apartments.

Microwave Recess: Provided with power point.

Floor Tiles: 300 x 300 fully vitrified floor tiles (as per Interior Designer's colour scheme boards).

ENSUITES, BATHROOMS & LAUNDRIES

Vanities and Basins: Granite or reconstituted stone vanity tops from developer's selected range with semi recessed vitreous china basins and coloured prefinished boards to cupboards.

W.C.: Vitreous china W.C. pan and china cistern.

Bath Shower: Multiform shower bath where applicable or equivalent.

Basin Mixers: Selected chrome mixer.

Bath Mixers: Selected chrome mixer.

Shower Mixers: Selected chrome mixer with chrome shower rail.

Laundry: Built in stainless steel 35 litre laundry trough with chrome mixer. Chrome washing machine taps provided.

Electric Clothes Dryer: Provided.

Toilet Roll Holders: Selected designer chrome range.

Towel Rail: Selected designer chrome range.

Robe Hooks: Selected designer chrome range.

Shower Screens: Aluminium framed clear laminated glass pivot doors to shower compartments where provided.

Where pivot doors do not fit, sliding shower screens with clear laminated glass will be provided. 800mm wide aluminium framed clear laminated glass fixed shower screen to shower/bath where applicable.

Mirrors: Included.

Floor Tiles: 300 x 300 fully vitrified floor tiles (as per Interior Designer's colour scheme boards).

Wall Tiles: White glazed ceramic wall tiles to 1000 mm height generally and 2100 mm height to showers (as per Interior Designer's colour scheme boards).

ELECTRICAL

Smoke Alarms: Included.

Fire Alarm: Included.

Light Fittings: Included.

T.V. Point: Provided to the Living and Master Bedroom.

Pay TV Point: Provided to the Living and Master Bedroom.

Power Outlets: Included.

Data Outlets: Provided to Living Room and Master Bedroom TV positions and Bedroom 2.

Telephone Points: Provided to Living Room and Master Bedroom TV positions, Living, Kitchen, Bedroom 1 and Bedroom 2.

Exhaust Fans: Provided to Bathrooms.

Hot Water System: Central hot water system using energy efficient heat pumps.

Airconditioning: Multi split unit airconditioning provided to the Living area and to all Bedrooms.

PROUDLY DEVELOPED BY FINBAR.

Finbar Group Limited is Western Australia's largest and most trusted property developer listed on the Australian Stock Exchange.

Finbar has been developing inner city lifestyle apartments in the Perth metropolitan area since 1995. These developments range from low to high density, high rise developments with resort style facilities which include, swimming pools, spas, gymnasiums and resident's lounges.

To date, Finbar has successfully developed 42 apartment buildings, comprising of more than 2,700 apartments, with a net worth in excess of 1.3 Billion Dollars.

Finbar have earned a reputation for producing exceptional quality developments and have an enviable record in delivering timely and high quality residential developments in Western Australia.

"You can be confident when investing in a Finbar Development. Their remarkable track record and reliability speaks for itself and I am proud to support Finbar and all their developments."

Jeff Newman



Reflections Waterfront Apartments
East Perth



Times 2 Apartments
East Perth



Code Apartments
Perth

"In recent years in Perth as the population swelled and the economy grew strongly, many developers took the opportunity to start clearing land and building apartments and townhouses using the off-the-plan sales method to raise capital for their projects. This type of sale can have its advantages and many people have benefited from this method of purchase. However, it's very important that buyers read the fine print in these contracts to know exactly what they're buying and what their rights and responsibilities are."

ALAN BOURKE
REIWA BLOG (August 2011.)

"When you consider major city lifestyle redevelopment projects such as Melbourne Docklands, Pyrmont in Sydney and Brisbane's Treasury Casino site, it is evident that Perth is at the threshold of an amazing period, which will create significant economic gains for the city."

NATIONAL DEMOGRAPHER, BERNARD SALT,
(COMMUNITY NEWSPAPERS, November 2011.)

"Annual figures show unit rental prices have increased at a significantly greater rate in most capital cities compared with houses, senior economist Andrew Wilson said. This indicates increased competition from discontented first-home buyers entering the rental market."

ASHLEE MULLANY,
(THE SUNDAY TIMES, October 2011.)

"With the **impending \$5.3 billion investment within the CBD**, Perth is finally going to contain a dynamic precinct where people will enjoy living and working in the city."

NATIONAL DEMOGRAPHER, BERNARD SALT,
(COMMUNITY NEWSPAPERS, November 2011.)

"REIWA president Alan Bourke recently expressed concern over the number of developers who had held back on major building projects following declining sales. He believed it could result in a shortage when the market recovered. Finbar Group managing director Darren Pateman said the market would likely find itself in short supply because of the time needed by developers to establish a project. So, what does this mean for investors? While Mr Pateman conceded the market was soft, he said the demand for apartments was still there. **'Right now there is a strong underlying rental demand for areas close to the city,'** he said. Similarly, Mr Bourke sees the conditions as a potential opportunity for investors."

JAMES KRISTOFF,
(THE SUNDAY TIMES, July 2011.)

"Many potential buyers of building lots have been hesitant because of negative news around the world economy. However, there is now a growing understanding that the economy in **Western Australia will remain very strong for the foreseeable future.**"

VALUER TRAVIS COLEMAN,
(THE WEEKEND WEST REAL ESTATE, November 2011.)

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Established in 1998, Swanline Group is a privately owned company involved in a range of activities including property investment, property development, project management and business investment. Headed by Chairman John Trettel, a co-founder of the United Group, Swanline Group combines a vast pool of knowledge and expertise to manage all aspects of the company's interests.

Swanline Group takes pride in its technical excellence in design, innovation and building and has been at the forefront of development project management of some of Perth's highest quality projects. All projects are sensitively developed in consideration of community interests and built to a high quality that is renowned in the industry. The company has earned respect and recognition from its peers with numerous awards for excellence in design, construction, interior design and innovation.

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